





Emotion Quality Meter Know How Your Customers Feel At Each Touchpoint

The Emotion Quality Meter (EQM) is a quantitative study that shows how customers feel about their brand experience.

The quantitative study is divided into two parts: What do your customers recall about their experience with you? And how do they perceive them? An analysis matrix is created to determine whether there is an emotional motivator along the customer journey and whether the brand can successfully deliver it.

Test the new service and find out if it can create an emotional peak

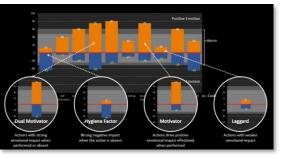
Measure and track performance by quantifying emotions

EQM conducts in-store intercept interviews with customers who have just completed interacting with the brands. As a result, because their memories are still fresh in their minds, their responses are more accurate, relevant, and reliable. The key to inquiries about emotions and feelings is their timeliness.

EQM is perfect for piloting new services and assessing their effectiveness. See if they can create an emotional peak and become a motivator who can effectively leave a positive impression on clients. Both new and current touchpoints can be classified into three groups based on customer emotional reactions: Motivator, Hygiene Factor, and Laggard.

Key benefits:

- Measures service awareness and quantifies customer feelings as they travel through the customer journey;
- Ideal for piloting new services and assessing their effectiveness;
- Determines which Experience Archetypes[®] the new service is linked with;
- The results can be dive into specific consumer demographic segments;
- An interactive dashboard allows for fluid and adaptable reporting.



TAPPI



TRAINER AND FACILITATOR

Cindy Yu boasts over 30 years of work experience, with more than 20 years dedicated to training and consulting for diverse corporate training programs in Greater China, Taiwan, and Hong Kong. She holds a highly successful track record of working with groups and facilitating learning, activities, and interpersonal communication for participants across various sectors, including Financial Services, Healthcare, Telecommunication, Education, Medical, Hotel, Transportation, Biotechnology, IT, Cosmetic, Food & Beverage, Consumer Products, and Manufacturing since 1999.

She is accredited as an International Services Quality Management Practitioner (ISQMP), a Certified Internal Quality Auditor, and a Mystery Shopper of Qualicert[®] by SGS Limited. Additionally, she has achieved certification as a Professional Corporate Trainer (Level 1) from the Ministry of Human Resources and Social Security of the People's Republic of China.

Cindy excels at creating an open and friendly training environment that inspires, encourages, and facilitates learning. She adeptly uses examples and personal experiences to support training theories, making her approach highly practical and her training programs exceptionally impressive and outstanding.



Consumer Experience is a market phenomenon, and it is constantly evolving. Brand-customer relationships have changed, and brands must adapt to expand or merely survive. Achieving a successful customer experience requires a constant multidisciplinary process involving everyone's efforts. Qualiserv provides Customer Experience Solutions to address the following concerns:

- 1. How to kickstart CX?
- 2. How to setup CX strategies?
- 3. How to have everyone buy-in and involved?
- 4. How to apply innovation to CX?
- 5. How to create and execute ideas?

- 6. How to make impacts with limited resources?
- 7. How to promote your CX?
- 8. How to measure experience and track performance?
- 9. How to get people up to date on CX?
- 10. How to cultivate CX culture?



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